See attachment for qualifications

Copy

Form **990**
Department of the Treasury
Internal Revenue Service

Return of Organization Exempt from Income Tax

Under section 501(c) of the Internal Revenue Code (Except Private Foundation)

1976

For the calendar year 1976, or fiscal year beginning May 1, 1976, and ending April 30, 19 77

Please type, print or attach label. See instruction O.

Name of organization: POINT FOUNDATION

Address (number and street):

City or town, State, and ZIP code:

A Employer identification number (See instruction O): 94-2147154

B If gross receipts are not normally more than $5,000 (see general instructions A(4) and Q) check here . . . ▶

C If exemption application is pending, check here . . . ▶

D If address changed, check here . . . . . ▶

E Enter exemption Code paragraph ▶ 501(c) (3). Check appropriate box, if applicable—Exempt under section ▶ ☐ 501(e) OR ☐ 501(f).

F Fair market value of assets at end of year (see instruction P) . . ▶ 224,625.

Note: *If you checked block "B" above, do not complete Part I or Part II.* For rounding off money items to whole dollar amounts—see instructions.

Part I **All Organizations Complete Part I** *If line 8 is $25,000 or less, complete only Part I. Do not complete Part II.*

Receipts (Revenues)	1 Gross sales and receipts from all sources, other than shown on lines 5 and 6		(161,490.)
	2 Cost of goods sold		
	3 Cost or other basis and sales expenses of assets sold		
	4 Gross income (line 1 less sum of lines 2 and 3)		(161,490.)
	5 Gross dues and assessments from members and affiliates		
	6 Gross contributions, gifts, grants and similar amounts received (see instructions)		31,692.
	7 Total (add lines 4, 5 and 6)		(129,798.)
	8 Gross receipts for filing requirements tests (add lines 1, 5 and 6)		
Expenses and Disbursements	9 Expenses attributable to amount on line 4	17,008.	
	10 Expenses attributable to amount on line 6		
	11 Other program-related disbursements	53,641.	70,649.
	12 Excess of receipts over expenses and disbursements (line 7 less sum of lines 9, 10, and 11) Increase or (Decrease) in net worth (see instructions)		(200,447.)
Assets and Liabilities		Beginning of year	End of year
	13 Total assets	391,296.	224,625.
	14 Total liabilities	72,251.	106,027.
	15 Net worth	319,045.	118,598.

	Yes	No
16 Have you engaged in any activities which have not previously been reported to the Internal Revenue Service? *If "Yes," attach a detailed description of such activities*		x
17 Have any changes not previously reported to the Internal Revenue Service been made in your governing instrument, articles of incorporation, or bylaws, or other instruments of similar import? *If "Yes," attach a copy of the changes*		x
18 (a) Is this a group return filed on behalf of affiliated organizations covered by a group exemption letter? (See instruction G.)		x
(b) Is this a return filed by an affiliated organization covered by a group exemption letter? If "Yes," enter your central or parent organization's four-digit group exemption number (GEN). (See instruction G.) ▶		x
19 Have you filed a tax return on Form 990–T, "Exempt Organization Business Income Tax Return," for this year?		x
20 Was there a liquidation, dissolution, termination, or substantial contraction during the year? (See instruction N.) *If "Yes," attach a schedule for the disposition(s) for the year(s) showing type of asset disposed of, the date(s) disposed, the cost or other basis, the fair market value on date of disposition and the names and addresses of the recipients of the assets distributed*		x
21 (a) Enter amount expended directly or indirectly for political purposes $ None		
(b) Did you file Form 1120–POL, "U.S. Income Tax Return of Certain Political Organizations," for this year?		x

22 Clubs exempt under section 501(c)(7) enter amount of:
(a) Initiation fees and capital contributions included in line 5, Part I
(b) Gross receipts from general public from use of club facilities included in line 1, Part I. (See instruction 22)

23 Organizations exempt under section 501(c)(12) enter amount of:
(a) The total amount of gross income received from members or shareholders
(b) The total amount of gross income received from other sources. (Do not net amounts due or paid to other sources against amounts due or received from them.)

24 If you operate a school (see instructions for Part VI, Schedule A), do you certify that you have complied with the applicable requirements of sections 4.01 through 4.05 of Rev. Proc. 75–50, 1975–2 C.B. 578, covering racial nondiscrimination? *If "No," attach an explanation* ☐ Yes ☐ No

25 The books are in care of ▶ POINT - Mrs. Sharp Telephone No. ▶ (415) 332-1716
Located at ▶ Same address

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief it is true, correct, and complete. Declaration of preparer (other than taxpayer) is based on all information of which the preparer has any knowledge.

Date 4/24/77 — Signature of officer or trustee — Title

Date — Signature of individual or firm preparing return — Preparer's address: 175 S. San Antonio Rd., Los Altos, CA 94022

Fed ID Nr 94-6289741

Receipts from Other Sources (line 1, Part I)

1	Gross sales or receipts from all business activities (state nature). (For business activities not reported on Form 990–T, explain your reason for not reporting them on Form 990–T. See Instruction J.) See Exhibits 2 and 3	(168,640.)	(168,640.)
2	Interest		1,428.
3	Dividends		
4	Re-imbursed expenses		2,722.
5	Bad debt recovery		3,000.
6	Gross amount received from sale of assets, excluding inventory items (attach schedule)		
7	Other income (attach schedule—do not include contributions, gifts, grants, etc.)		
8	Total gross sales and receipts from other sources. Enter here and on line 1, page 1		(161,490.)

Expenses and Disbursements (lines 9, 10, and 11, Part I)	(A) Attributable to amount reported on line 4, Part I	(B) Attributable to contributions, etc., reported on line 6, Part I	(C) Other program-related disbursements
9 Contributions, gifts, grants, and similar amounts paid (attach schedule—see instructions)			6,604.
10 Disbursements to or for members (attach schedule—see instructions)			
11 Compensation of officers, directors, and trustees (attach schedule—see instructions)			
12 Other salaries and wages			
13 (a) Pension plans (see instructions). (Enter number of plans ►.....)			
(b) Employee benefit programs (see instructions)			
14 Interest			
15 Taxes			
16 Rent			
17 Depreciation (and depletion) (attach schedule—see instructions)			
18 Direct fees paid for raising contributions, gifts, grants, etc.			
19 Other (attach schedule) (See Exhibit 2)	17,008.		47,037.
20 Totals. Enter here and on lines 9, 10 and 11, page 1	17,008.		53,641.

Balance Sheets		Beginning of Taxable Year (A) Amount	Beginning of Taxable Year (B) Total	End of Taxable Year (C) Amount	End of Taxable Year (D) Total
Assets	21 Cash:				
	(a) Savings and interest-bearing accounts				
	(b) Other		17,541.		43,843.
	22 Accounts receivable net		43,254.		65,565.
	23 (a) Notes receivable net (attach schedule) (Loans)		10,000.		8,000.
	(b) Loans to officers, directors, and trustees				
	24 Inventories		246,916.		80,729.
	25 Gov't obligations: (a) U.S. and instrumentalities				
	(b) State, subdivisions thereof, etc.				
	26 Investments in nongovernmental bonds, etc. (attach schedule)				
	27 Investments in corporate stocks (attach schedule)		40,000.		1,401.
	28 Mortgage loans (number of loans _____)				
	29 Other investments (attach schedule)		31,719.		23,281.
	30 Depreciable (depletable) assets (attach schedule)	2,501.		2,501.	
	(a) Less accumulated depreciation (depletion)	635.	1,866.	795.	1,706.
	31 Land				
	32 Other assets (attach schedule) Deposit				100.
	33 Total assets (enter here and on line 13, Part I)		391,296.		224,625.
Liabilities	34 Accounts payable		20,533.		32,982.
	35 Contributions, gifts, grants, etc., payable				
	36 (a) Bonds and notes payable (attach schedule)				
	(b) Mortgages payable Subscription advances		50,563.		72,710.
	(c) Loans from officers, directors, and trustees				
	37 Other liabilities (attach schedule) Payroll taxes		1,155.		335.
	38 Total liabilities (enter here and on line 14, Part I)		72,251.		106,027.
Net Worth	39 Capital stock or principal fund balance				
	40 Paid-in or capital surplus				
	41 Retained earnings or income fund balance		319,045.		118,598.
	42 Total net worth (enter here and on line 15, Part I)		319,045.		118,598.
	43 Total Liabilities and Net Worth		391,296.		224,625.

☆ U.S. GOVERNMENT PRINTING OFFICE: 1976—O-218-041 53—010—7663

SCHEDULE A
(Form 990)
Department of the Treasury
Internal Revenue Service

Organizations Exempt Under 501(c)(3)

(Except Private Foundations Filing Form 990-PF) Supplementary Information

► Attach to Form 990.

1976

Name: POINT Foundation

Employer identification number: 94 2147154

Part I List of Officers, Directors, and Trustees (See page 1 of instructions)

Name and address	Title and time devoted to position	Compensation	Contributions to employee benefit plans	Expense account and other allowances
Stewart Brand, Box 428 Sausalito, CA 94965	Director 40-hr. week	28,633.	(Literary royalties)	
Andrea Sharp, Box 428 Sausalito, CA 94965	Treasurer 40-hr. week	10,001.		
Lewis Durham 1525 Franklin Street San Francisco, CA 94109	President 5%	1,250.		

Part II Compensation of Five Highest Paid Employees (Other than included in Part I—see page 1 of instructions)

Name and address of employees paid more than $30,000	Title and time devoted to position	Compensation	Contributions to employee benefit plans	Expense account and other allowances

Total number of other employees paid over $30,000 . ►

Part III Five Highest Paid Persons for Professional Services (See page 1 of instructions)

Name and address of persons paid more than $30,000	Type of service	Compensation

Total number of others receiving over $30,000 for professional services . . . . . ►

Part IV

	Yes	No
1 During the taxable year, has the organization (a) attempted to influence any national, State, or local legislation, or (b) participated or intervened in any political campaign?		x
If "Yes," attach a statement giving a detailed description of such activities and a classified schedule of the expenses paid or incurred and enter the total of such expenses here ► $ Also, attach copies of any materials published or distributed by the organization in connection with such activities.		
2 Are you related (other than by association with a statewide or nationwide organization) through common membership, governing bodies, trustees, officers, etc., to any other exempt or nonexempt organization (see page 1 of instructions)?		x
If "Yes," enter the name of organization ► _____ and check whether it is ☐ Exempt or ☐ Nonexempt.		
3 Have you during the year, either directly or indirectly, engaged in any of the following acts with a trustee, director, principal officer or creator of your organization, or any organization or corporation with which such person is affiliated:		
(a) Sale, exchange, or leasing of property?		x
(b) Lending of money or other extension of credit?		x
(c) Furnishing of goods, services, or facilities?		x
(d) Payment of compensation (or payment or reimbursement of expenses if in excess of $1,000)?* (See below)	x	
(e) Transfer of any part of your income or assets?		x
If the answer to any question is "Yes," attach a detailed statement explaining the transaction(s).		
4 Attach a statement explaining how you determine that individuals or organizations receiving disbursements from you, in furtherance of your exempt programs, are qualifying recipients. (See page 1 of instructions.) (Ecological within meaning of tax-exempt status)		
5 Do you make grants for scholarships, fellowships, student loans, etc.?		x
6 Is the organization a public interest law firm?		x

If "Yes," attach information required by specific instruction for Part IV, line 6. *See Part I - Stewart Brand Royalties - 28,633.

Part V Reason for Non-Private Foundation Status (See instructions for definitions)

The organization is not a private foundation because it is (check applicable block number below):

1 ☐ A church. Section 170(b)(1)(A)(i).

2 ☐ A school. Section 170(b)(1)(A)(ii). (Also complete Part VI, page 4.)

3 ☐ A hospital. Section 170(b)(1)(A)(iii).

4 ☐ A governmental unit. Section 170(b)(1)(A)(v).

5 ☐ A medical research organization operated in conjunction with a hospital. Section 170(b)(1)(A)(iii). Enter name and address of hospital ► _____

6 ☐ An organization operated for the benefit of a college or university owned or operated by governmental unit. Section 170(b)(1)(A)(iv).

7 ☒ An organization that normally receives a substantial part of its support from a governmental unit or from the general public. Section 170(b)(1)(A)(vi).

8 ☐ An organization that normally receives: (a) no more than ⅓ of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975, and (b) more than ⅓ of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions—subject to certain exceptions. Section 509(a)(2). (See page 3 of instructions for method of accounting.)

9 ☐ An organization operated solely for the benefit of and in connection with one or more organizations described in Blocks 1 through 8 above (or for the benefit of one or more organizations described in section 501(c)(4), (5), or (6) otherwise meeting the test of section 509(a)(2)) and is not controlled by any disqualified persons (other than foundation managers). Section 509(a)(3).

Complete the following table with respect to the beneficiary or supported organizations. (See instructions for Part V, Block 9.)

(a) Name of supported organization	(b) Block number above

(c) Relationship to your organization:

(1) Check here ► ☐ if the supported organizations appoint a majority of your governing board.

(2) Check here ► ☐ if the supported organizations have a majority of your governing board as members of their governing boards.

(3) Check here ► ☐ if (1) or (2) above does not apply. (For organizations "operated in connection with." See Regulation 1.509(a)–4.)

Part V Reason for Non-Private Foundation Status (See instructions for definitions)—*Continued*

(d) If applicable, enter the number of beneficiary or supported organizations exempt under:
(1) Section 501(c)(4) . . . . . .
(2) Section 501(c)(5) . . . . . .
(3) Section 501(c)(6) . . . . . .

(e) Check here ► ☐ if your organization's sole or primary function is to provide funds to the beneficiary or supported organizations.

10 ☐ An organization organized and operated to test for public safety. Section 509(a)(4). (See page 3 of instructions.)

Support Schedule (Complete only if block 6, 7 or 8, page 2, is checked)

Calendar year (or fiscal year beginning in) ►	(a) 1975	(b) 1974	(c) 1973	(d) 1972	(e) Total
11 Gifts, grants and contributions received. (Do not include unusual grants. See line 24 below)	6,994.	2,007.	7,805.	4,210.	21,016.
12 Membership fees received					
13 Gross receipts from admissions, sales of merchandise, performance of services, or furnishing of facilities in any activity which is not an unrelated business within the meaning of section 513	196,087.	144,792.	85,986.	447,578.	874,443.
14 Gross income from interest, dividends, rents, royalties, and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975	2,763.	6,908.	24,366.	29,269.	63,306.
15 Net income from unrelated business activities					
16 Tax revenues levied for your benefit and either paid to you or expended on your behalf					
17 The value of services or facilities furnished by a governmental unit to you without charge (do not include the value of services or facilities generally furnished to the public without charge)					
18 Other income (do not include gain or (loss) from sale of capital assets)—attach schedule		2,007.	4,354.	13,797.	20,158.
19 Total of lines 11 through 18	205,844.	155,714.	122,511.	494,854.	978,923.
20 Line 19 less line 13	9,757.	10,922.	36,525.	47,276.	104,480.
21 Enter 1% of line 19	2,058.	1,557.	1,225.	4,949.	

22 Organizations described in blocks 6 or 7, page 2:
(a) Enter 2% of amount in column (e), line 20 (1) Rank - 3,000. (2) Royah - 3,000. . . . . 2,090.
(b) Attach a list showing the name of and amount contributed by each person (other than a governmental unit or "publicly supported" organization) whose total gifts for the above four-year period exceeded the amount shown in (a) above. Enter the sum of all excess amounts here . . . . . 1,820.

23 Organizations described in block 8, page 2:
(a) Attach a list, with respect to amounts shown on lines 11, 12, and 13, showing the name of, and total amounts received in each year from, each person who is a "disqualified person," and enter the sum of such amounts for each year:

(1)..... (2)..... (3)..... (4).....

(b) Attach a list showing the name and amount included in line 13 for each person (other than a "disqualified person"), but only if the amount for each year exceeds the greater of the amounts on line 21 for each year, or $5,000. The term "person" includes a bureau or agency of a governmental unit, and each person described in section 170(b)(1)(A)(i) through (vi). Enter the sum of such excess amounts for each year:

(1) (2) (3) (4)

24 Organizations described in Blocks 6, 7, and 8, page 2, that have received any unusual grants during any of the above taxable years, attach a list for each year showing the name of the contributor, the date and amount of grant, and a brief description of the nature of such grant. Do not include such grants in line 11 above. (See page 3 of instructions.)

Part VI To be Completed ONLY by Schools that Checked Block 2 in Part V

	Yes	No
1 Do you have a racially nondiscriminatory policy as to students by statement in your charter, bylaws, other governing instrument, or in a resolution of your governing body?		
2 Do you include a statement of your racially nondiscriminatory policy as to students in all your brochures, catalogues, and other written communications with the public dealing with student admissions, progress, and scholarships?		
3 Have you publicized your racially nondiscriminatory policy by newspaper or broadcast media during the period of solicitation for students or, in the absence of such solicitation program, during the registration period in a manner that makes such policy known to all segments of the general community served by you?		
If "Yes," please describe, if "No," please explain.		
4 Do you maintain the following:		
(a) Records indicating the racial composition of the student body, faculty, and administrative staff?		
(b) Records sufficient to document that scholarships and other financial assistance is awarded on a racially nondiscriminatory basis? (See instructions.)		
(c) Copies of all catalogues, brochures, announcements, and other written communications to the public dealing with student admissions, programs, and scholarships?		
(d) Copies of all material used by you or on your behalf to solicit contributions?		
If you answered "No," to any of the above, please explain. (If more space is needed attach a separate statement.)		
5 Do you discriminate in any way on the basis of race with respect to:		
(a) Students' rights or privileges?		
(b) Admissions policies?		
(c) Employment of faculty or administrative staff?		
(d) Scholarships or other financial assistance (see instructions)?		
(e) Educational policies?		
(f) Use of facilities?		
(g) Athletic programs?		
(h) Other extra-curricular activities?		
If you answered "Yes," to any of the above, please explain. (If more space is needed attach a separate statement.)		
6 (a) Do you receive any financial aid or assistance from a governmental agency?		
(b) Has your right to such aid ever been revoked or suspended?		
If you answered "Yes," to either 6(a) or (b), please explain. (If more space is needed attach a separate statement.)		

☆ U.S. GOVERNMENT PRINTING OFFICE: 1976—O-218-043 E.I. 36-8717749

Note on Fed. ID Number

POINT Fed. ID Nr. has previously been 94-2147154. Another number has been received on the IRS computer print out for the gummed label. Please advise of action to correct because the foundation now has two numbers.

VERNON M. JOHN
CERTIFIED PUBLIC ACCOUNTANT

June 21, 1977

To whom it may concern:

The accompanying tax-exempt return forms for the year ended April 30, 1977 and accompanying schedules for POINT Foundation have not been audited by me and, accordingly, I do not express an opinion of them. The information was prepared from the books and records of the company which are maintained on an accrual basis.

Vernon M. John, CPA

POINT

Exhibit 2

Statement of Income and Expenditures and Fund Balance
Year Ended April 30, 1977
(Unaudited)

Income:		
(Loss), Publication division, Exhibit 3		$(168,639.63)
Interest		1,428.03
Contributions and grants		31,692.26
Other		5,722.30
Total		(129,797.04)
Less operating expenses:		
Professional services	$ 1,250.00	
Rent	245.00	
Office supplies and expenses	31.00	
Telephone	15.00	
Interest	2,633.31	
Insurance	807.63	
Legal and accounting	1,450.00	
Taxes and licenses	5.00	
Contributions	60.00	
Depreciation	160.00	
Conference	352.00	
Bad debt - Godfrey	10,000.00	17,008.94
		(146,805.98)
Unrealized loss on investments		47,036.96
Excess of expenditures before grants		(193,842.94)
Grants paid, Exhibit 5		6,604.01
(Decrease) in fund balance		$(200,446.95)
Fund balance, April 30, 1976		319,045.01
(Decrease) per above		(200,446.95)
Fund Balance to Exhibit 1		$ 118,598.06

See accompanying notes to financial statements
Prepared without audit

Exhibit 3

POINT
Publications Division
Statement of Income and Expenditures
Year Ended April 30, 1977
(Unaudited)

Sales - Whole Earth Catalog and Epilog, net of publisher costs			$ 69,696.62
- Maps, posters and miscellaneous			6,425.96
			76,122.58
Direct costs:			
Cost of books, maps, posters, etc. sold		$ 50,507.22	
Royalties		25,000.00	
Books pulped & written down		142,414.67	217,921.89
(Loss) on books			(141,799.31)
Sales - Co-evolution quarterly		253,869.49	
Cost of sales:			
Printing	$67,244.87		
Professional services	15,953.50		
Distribution & mailing	45,658.05		
Editorial	9,616.61		
Production supplies	7,407.62	145,890.65	
Gross profit			107,978.84
Excess of costs over sales			(33,820.47)
General and administrative expenses:			
Salaries and wages		$ 77,179.01	
Rent		5,564.00	
Telephone		5,018.85	
Office supplies & miscellaneous		9,733.69	
Refunds		745.74	
Taxes		3,024.63	
Research		1,448.11	
Travel & automobile expenses		878.05	
Public relations		31,227.08	(134,819.16)
(Excess) of Expenditures			$(168,639.63)

See accompanying notes to financial statements
Prepared without audit

Exhibit 4

POINT
Schedule of Investments at Cost
April 30, 1977
(Unaudited)

	Cost	Reserve for Losses	Value
Stock:			
(1) 30,000 Sh - Zome Works Corp.	$30,000.00	$28,600.00	$ 1,400.00
(2) TvTv Stock	10,000.00	9,999.00	1.00
	40,000.00	38,599.00	1,401.00
Other securities:			
(3) R.H. Macy & Co., Con'v 5's due 11/15/92, $25,000 face value	31,719.21	8,437.96	23,281.25
Total	$71,719.21	$47,036.96	$24,682.25

(1) Book value as at October 31, 1976

(2) Considered worthless as at March 31, 1976

(3) Market value as at April 30, 1977

See accompanying notes to financial statements
Prepared without audit

Exhibit 5

POINT
Schedule of Grants
Year Ended April 30, 1977
(Unaudited)

Coyote Foundation	$2,500.00
Serendipity Travel Service	804.06
Systems Research Ltd.	910.00
Sausalito Cellars	13.95
Heinz Von Foerster	300.00
Francisco Varela	170.00
Mary Catherine Bateson	700.00
Steve Baer	206.00
Wheel Wright Center	1,000.00
Total to Exhibit 2	$6,604.01

See accompanying notes to financial statements
Prepared without audit

UNITED STATES POSTAL SERVICE
OFFICIAL BUSINESS

SENDER INSTRUCTIONS

Print your name, address, and ZIP Code in the space below.

- Complete items 1, 2, and 3 on the reverse.
- Moisten gummed ends and attach to front of article if space permits. Otherwise affix to back of article.
- Endorse article "Return Receipt Requested" adjacent to number.

PENALTY FOR PRIVATE USE TO AVOID PAYMENT OF POSTAGE, $300

U.S.MAIL

RETURN TO

Point

(Name of Sender)

Box 428

(Street or P.O. Box)

Sausalito, CA 94965

(City, State, and ZIP Code)

PS Form 3811, Mar. 1976

RETURN RECEIPT, REGISTERED, INSURED AND CERTIFIED MAIL

● SENDER: Complete items 1, 2, and 3.
Add your address in the "RETURN TO" space on reverse.

1. The following service is requested (check one).

- [x] Show to whom and date delivered..... 15¢
- [ ] Show to whom, date, & address of delivery.. 35¢
- [ ] RESTRICTED DELIVERY.
  Show to whom and date delivered..... 65¢
- [ ] RESTRICTED DELIVERY.
  Show to whom, date, and address of delivery 85¢

2. ARTICLE ADDRESSED TO:
Registry of Charitable Trusts

3. ARTICLE DESCRIPTION:

REGISTERED NO.	CERTIFIED NO.	INSURED NO.
	560461	

(Always obtain signature of addressee or agent)

I have received the article described above.
SIGNATURE ☐ Addressee ☐ Authorized agent
Matthew Lynch

4. DATE OF DELIVERY
JUN 28 1977

POSTMARK
N.Y. CN M.O.W.U. JUN 28 1977

5. ADDRESS (Complete only if requested)

6. UNABLE TO DELIVER BECAUSE:

CLERK'S INITIALS

☆ GOP: 1976—O-203-456

No. 560461

RECEIPT FOR CERTIFIED MAIL

NO INSURANCE COVERAGE PROVIDED—
NOT FOR INTERNATIONAL MAIL
(See Reverse)

SENT TO Registry of Charitable Trusts	
STREET AND NO. POBOX 13447	
P.O., STATE AND ZIP CODE Sacramento 95813	
POSTAGE	$ 24
CONSULT POSTMASTER FOR FEES — CERTIFIED FEE	60 ¢
OPTIONAL SERVICES — SPECIAL DELIVERY	¢
OPTIONAL SERVICES — RESTRICTED DELIVERY	¢
RETURN RECEIPT SERVICE — SHOW TO WHOM AND DATE DELIVERED	25 ¢
RETURN RECEIPT SERVICE — SHOW TO WHOM, DATE, AND ADDRESS OF DELIVERY	¢
RETURN RECEIPT SERVICE — SHOW TO WHOM AND DATE DELIVERED WITH RESTRICTED DELIVERY	¢
RETURN RECEIPT SERVICE — SHOW TO WHOM, DATE AND ADDRESS OF DELIVERY WITH RESTRICTED DELIVERY	¢
TOTAL POSTAGE AND FEES	$ 109
POSTMARK OR DATE	SAC. CALIF. USPO JUN 27 1977

PS Form 3800, Apr. 1976

STICK POSTAGE STAMPS TO ARTICLE TO COVER FIRST CLASS POSTAGE, CERTIFIED MAIL FEE, AND CHARGES FOR ANY SELECTED OPTIONAL SERVICES. (see front)

1. If you want this receipt postmarked, stick the gummed stub on the left portion of the address side of the article, **leaving the receipt attached,** and present the article at a post office service window or hand it to your rural carrier. (no extra charge)
2. If you do not want this receipt postmarked, stick the gummed stub on the left portion of the address side of the article, date, detach and retain the receipt, and mail the article.
3. If you want a return receipt, write the certified-mail number and your name and address on a return receipt card, Form 3811, and attach it to the front of the article by means of the gummed ends if space permits. Otherwise, afix to back of article. Endorse front of article **RETURN RECEIPT REQUESTED** adjacent to the number.
4. If you want delivery restricted to the addressee, or to an authorized agent of the addressee, endorse RESTRICTED DELIVERY on the front of the article.
5. Enter fees for the services requested in the appropriate spaces on the front of this receipt. If return receipt is requested, check the applicable blocks in Item 1 of Form 3811.
6. Save this receipt and present it if you make inquiry.

See attachment for qualifications

FORM **199**

CALIFORNIA
EXEMPT ORGANIZATION ANNUAL INFORMATION RETURN

INCOME YEAR **1976**

For calendar year 1976 or fiscal year begun May 1, 1976 and ended April 30, 1977

POINT Foundation

Indicate address change on label See Instruction H

PLEASE AFFIX PREADDRESSED LABEL, PRINT OR TYPE

DO NOT USE THESE SPACES

SERIAL NO.

AMOUNT OF REMITTANCE

REVENUE CODE

CY	CA	FA	A	DE

CLASSIFICATION

CORPORATE OR ORGANIZATION NO. D5466040

FEDERAL EMPLOYER IDENTIFICATION NO. 94-2147154

PART I. All organizations complete Part I (Unless permitted to file Form 199B, see General Instruction A)
If you are not a private foundation and line 8 is $10,000 or less, only complete Part I. Do not complete Part II

Receipts (Revenues)			
1. Gross sales and receipts from all sources, other than shown on lines 5 and 6 (from line 8, Part II)		(161,490.)	
2. Cost of goods sold			
3. Cost or other basis and sales expenses of assets sold			
4. Gross Income—line 1 less sum of lines 2 and 3		(161,490.)	
5. Gross dues and assessments from members and affiliates			
6. Gross contributions, gifts, grants and similar amounts received (see instructions)		31,692.	
7. Total—add lines 4, 5 and 6		(129,798.)	
8. Gross receipts for filing requirement tests—add lines 1, 5 and 6	(129,798.)		
Expenses and Disbursements			
9. Expenses attributable to gross income	17,008.		
10. Disbursements for purposes for which exempt	53,641.	70,649.	
11. Excess of receipts over expenses and disbursements—line 7 less sum of lines 9 and 10		(200,447.)	
Assets and Liabilities	Beginning of year	End of year	
12. Total assets	391,296.	224,625.	
13. Total liabilities	72,251.	106,027.	
14. Net worth	319,045.	118,598.	

ATTACH REMITTANCE HERE

	Yes	No
15. Have any changes not previously reported to the Franchise Tax Board been made in your governing instrument, articles of incorporation, or bylaws, or other instruments of similar import? *If "Yes," attach a copy of the changes*		x
16. If exempt under Sec. 23701d, have you during the year (1) attempted to influence any national, State, or local legislation, or (2) participated or intervened in any political campaign? If "Yes," attach a detailed description of such activities and copies of any materials published in connection with such activities		x
17. Is this a group return filed on behalf of affiliated organizations (see General Instruction F)?		x
18. If exempt under Sec. 23701g enter amount of gross receipts from general public use of club facilities		

19. The books are in care of ▶ POINT - Mrs. Sharp Telephone Number: (415) 332-1716
Located at ▶ Same address

20. Check form(s) filed: Federal ☐ 990 ☐ 990T ☐ 990PF ☐ 1041; State ☐ 109.

21. **FILING FEE—$5.00 (See General Instruction D).**
If exempt under Sec. 23701d and fee not required, check appropriate box: (see instructions)
☐ Religious ☐ School ☐ Public charity ☐ Controlled by religious organization . . . . . 5.

22. **PENALTY FOR FAILURE TO FILE ON TIME (See General Instruction E)** . . . . . .

23. BALANCE DUE: (Add lines 21 and 22) . . . . . PAY ENTIRE AMOUNT WITH RETURN 5.

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief it is true, correct and complete. If prepared by a person other than taxpayer, his declaration is based on all information of which he has any knowledge.

Date	Signature of officer	Title	State in which signed

Date	Signature of individual or firm preparing this return	Address
6/24/77	[signature]	175 S. San Antonio Rd., Los Altos, CA 94022

Mail Return with Remittance to FRANCHISE TAX BOARD, SACRAMENTO, CALIFORNIA 95857 Fed ID Nr 94-6289741

PART II: *Organizations with Gross Receipts of More than $10,000 and Private Foundations Regardless of Amount of Gross Receipts—Complete Part II or furnish substitute information. See Specific Instructions.

Receipts from Other Sources (line 1, Part I)

1. Gross sales or receipts from all business activities (state nature). (Attach a statement explaining how each business activity not reported on Form 109 contributed importantly to your exempt purpose. See General Instruction K) See Exhibits 2 and 3	(161,490.)
2. Interest	
3. Dividends	
4. Gross rents	
5. Gross royalties	
6. Gross amount received from sale of assets, excluding inventory items (attach schedule)	
7. Other income (attach schedule—Do not include contributions, gifts, grants, etc.)	
8. Total gross sales or receipts from other sources. Enter here and on line 1, page 1	(161,490.)

Expenses and Disbursements (lines 9 and 10, Part I)	(A) Attributable to gross income	(B) For exempt purposes
9. Contributions, gifts, grants, and similar amounts paid (attach itemized statement)		6,604.
10. Disbursements to or for members		
11. Compensation of officers, directors, and trustees (attach schedule)		
12. Other salaries and wages		
13. Interest		
14. Taxes See Exhibit 4		
15. Rent		
16. Depreciation (and depletion)		
17. Other (attach schedule)	17,008.	47,037.
18. Totals. Enter here and on lines 9 and 10, page 1	17,008.	53,641.

BALANCE SHEETS	Beginning of Taxable Year		End of Taxable Year	
Assets	(A) Amount	(B) Total	(C) Amount	(D) Total
19. Cash: (a) Savings and interest-bearing accounts				
(b) Other		17,541.		43,843.
20. Accounts receivable net		43,254.		65,565.
21. Notes receivable net (attach schedule) (Loans)		10,000.		8,000.
22. Inventories		246,916.		80,729.
23. Gov't obligations: (a) U.S. and instrumentalities				
(b) State, subdivisions thereof, etc.				
24. Investments in nongovernmental bonds, etc. (attach schedule)				
25. Investments in corporate stocks (attach schedule)		40,000.		1,401.
26. Mortgage loans (number of loans _____)				
27. Other investments (attach schedule)		31,719.		23,281.
28. Depreciable (depletable) assets (attach schedule)	2,501.		2,501.	
(a) Less accumulated depreciation (depletion)	635.	1,866.	795.	1,706.
29. Land				
30. Other assets (attach schedule) Deposit				100.
31. Total assets (line 12, Part I)		391,296.		224,625.
Liabilities				
32. Accounts payable		20,533.		32,982.
33. Contributions, gifts, grants, etc., payable				
34. (a) Bonds and notes payable (attach schedule)				
(b) ~~Mortgages payable~~ Subscription advances		50,563.		72,710.
35. Other liabilities (attach schedule) Payroll taxes		1,155.		335.
36. Total liabilities (line 13, Part I)		72,251.		106,027.
Net Worth				
37. Capital stock or principal fund				
38. Paid-in or capital surplus				
39. Retained earnings or income fund		319,045.		118,598.
40. Total net worth		319,045.		118,598.
41. Total liabilities and net worth		391,296.		224,625.

FORM **CT-2**

MAIL TO:
Registry of Charitable Trusts
P.O. Box 13447
Sacramento, California 95813

PERIODIC REPORT

TO ATTORNEY GENERAL OF CALIFORNIA

Section 12586, California Government Code

Failure to file this report by the 15th day of the fifth month after the close of your accounting period may result in the disallowance of your tax exemption and the assessment of a minimum tax of $200.

For the Calendar Year 19__, or Fiscal Year Beginning May 1, 19 76 **and Ending** April 30, 19 77

CT No. 16497

NAME POINT Foundation

C/O

ADDRESS

CITY, STATE AND ZIP

File the copy which has your preaddressed identification label attached. Correct any errors on the label.

Corporate or Organization No. D5466040

Federal Employer Identification No. 94-2147154

If tax exempt, enter Code subsection under which you received exemption:

Federal 501(c)(3) State 23701 D

IF LINE 1 IS **OVER** $10,000 OR IF YOU ARE A PRIVATE FOUNDATION, SKIP TO ITEM 12 AND COMPLETE BALANCE OF REPORT.
IF LINE 1 IS $10,000 OR LESS AND YOU ARE **NOT** A PRIVATE FOUNDATION, DETACH AND COMPLETE ONLY PAGES 1 AND 2.

Revenue and Expenditures

1	Gross revenue from all sources		1
2	Expenditures for your exempt purposes — complete Schedule A, page 2		2
3	All other expenditures and costs		3
4	Increase (decrease) in fund balances (line 1 less lines 2 and 3)		4

Assets, Liabilities and Fund Balances

		BEGINNING OF YEAR	END OF YEAR	
5	Cash and checking and savings accounts			5
6	Investments (current market value ► $____)			6
7	Land and buildings (current market value ► $____)			7
8	Other assets — complete Schedule B, page 2, if more than 50% of line 9			8
9	Total assets (Sum of lines 5 through 8)			9
10	Total liabilities			10
11	Fund balances ("net worth"—line 9 less line 10)			11

(Line 11, beginning of year fund balances plus line 4 should equal end of year fund balances.)

12 Check the form numbers of the returns filed with the Internal Revenue Service for this year:
a ☒ 990; b ☒ Sch. A, 990; c ☐ 990-PF; d ☐ 990-AR; e ☐ 990-T; f ☐ 4720; g ☐ Others: 12

		YES	NO	
13	Were the schedules and statements comprising this Periodic Report Form CT-2 prepared by a person outside your organization? If "No," skip to item 16.	X		13
14	If the answer to 13 is "Yes," give name and address of preparer: Vernon M. John, CPA 175 S. San Antonio Rd., Los Altos, CA 94022			14
15	Did the person named at 14 issue to your organization a report on your financial statements for the period covered by this Periodic Report Form CT-2? Unaudited Financial Statement at April 30, 1977			15
16	Did you use a paid fund-raiser during the year? If "Yes," complete Schedule G, Page 6, even if line 1 is $10,000 or less.		X	16
17	Did you receive revenue from a thrift store operation? If "Yes," show gross revenue on line 34.		X	17
18	Have any changes not previously reported to the Registry been made in your governing instrument (articles, bylaws, trust instrument, etc.)? If "Yes," attach a copy of the changes.		X	

19 The books of account are in care of ► POINT - Mrs. Sharp Telephone No. ► (415)332-1716
Located at ► Same address

Under penalties of perjury, I declare that I have examined this report, including accompanying schedules and statements, and to the best of my knowledge and belief it is true, correct and complete.

SIGNATURE OF PRINCIPAL OFFICER OR TRUSTEE (SEE INSTRUCTIONS) DATE

TITLE

For Registry Use Only
Analyzed by
Date Class

20 List all directors, trustees, and principal officers.
In addition, list all employees receiving annual compensation of $15,000 or more. Attach additional list if necessary.

NAME AND MAILING ADDRESS	POSITION	TIME * DEVOTED TO POSITION	ANNUAL COMPENSATION	SOCIAL SECURITY NUMBER FOR THOSE COMPENSATED
Stewart Brand, Box 428 Sausalito, CA 94965	Director	40-hr. week	$ 28,633. (Literary royalties)	
Andrea Sharp, Box 428 Sausalito, CA 94965	Treasurer	40-hr. week	10,001.	
Lewis Durham, 1525 Franklin St. San Francisco, CA 94109	President	5%	1,250.	

* EXPRESS AS AVERAGE HOURS PER WEEK DEVOTED TO POSITION

21 Did a founder, creator, officer, director, trustee or any substantial contributor receive a gift, living quarters, or anything of value not included as compensation? ☐ Yes ☒ No If "Yes," attach detailed statement.

22 Check your appropriate classification under the federal Internal Revenue Code:

a ☐ Private foundation (Section 509(a) IRC)
b ☐ Operating foundation (Section 4942(j)(3) IRC)
c ☐ Nonexempt charitable trust (Section 4947(a)(1) IRC)
d ☒ Not a private foundation
e ☐ Status undetermined or unknown

23 Private foundations list here any managers of the foundation (see Section 4946(b) IRC) who have contributed 2 percent of the total contributions received by the foundation before the close of any taxable year (but only if they have contributed more than $5,000). See Section 507(d)(2) IRC.

24 Private foundations list here any managers of the foundation (see Section 4946(b) IRC) who own 10 percent or more of the stock of a corporation (or an equally large portion of the ownership of a partnership or other entity) of which the foundation has a 10 percent or greater interest.

Schedule A—Expenditures	
	$
Total	$

Schedule B—Other Assets	
	$
Total	$

Gross Revenue

25	Contributions, gifts and bequests received	31,692.	25
26	Fees and grants from government agencies		26
27	Grants from foundations and trusts		27
28	Allocations from fund-raising organizations		28
29	Dues and assessments from members and affiliates		29
30	Program service fees		30
31	Interest	1,428.	31
32	~~Dividends~~ Bad debt money	3,000.	32
33	~~Rents and royalties~~ Reimbursed expenses	2,722.	33
34	Other business activities (describe nature ► ~~Exhibit 3 - Publishing~~)	329,992.	34
35	Sales of securities—from Schedule I, page 7		35
36	Sales of other assets—from Schedule J, page 8		36
37	Other gross revenue—complete Schedule E, page 6		37
38	Total gross revenue (Sum of lines 25 through 37. Enter here and on line 1)	368,834.	38
	DEDUCT:		
39	Cost of goods sold in business activities reported on line 34 Exhibit 3	498,632.	39
40	Cost or other basis of securities sold—from Schedule I, page 7		40
41	Adjusted cost of other assets sold—from Schedule J, page 8		41
42	Total deductions from gross revenue (Sum of lines 39 through 41)		42
43	Total available revenue (Line 38 less line 42)	(129,798.)	43

Expenditures

			A ATTRIBUTABLE TO GROSS REVENUE	B FOR EXEMPT PURPOSES	
44	Compensation of directors, trustees and principal officers	44			44
45	Other salaries and wages	45			45
46	Legal fees	46			46
47	Accounting fees	47			47
48	Consulting fees	48			48
49	Interest	49			49
50	Private foundation excise tax on net investment income (from federal return)	50			50
51	Real property taxes	51			51
52	Other taxes	52			52
53	Rent, utilities and maintenance See Exhibit 2	53			53
54	Depreciation—from Schedule K, page 8	54			54
55	Travel	55			55
56	Other operating expenditures—complete Schedule A, page 2	56	17,008.	47,037.	56
57	Total—attributable to gross revenue (**Sum of lines 44 through 56, column A**)	57	17,008.		57
58	Total—for exempt purposes (**Sum of lines 44 through 56, Column B**)			47,037.	58
59	Total (Sum of lines 57 and 58. Complete statement at bottom of page 6.)			64,045.	59
60	Excess of revenue (expenditures)—(Line 43 less line 59)			(193,843.)	60
61	Contributions, grants, etc., made during year—from Schedule D, page 5			6,604.	61
62	Increase (decrease) in fund balances (Line 60 less line 61)			(200,447.)	62

BALANCE SHEET

		A BEGINNING OF YEAR	B END OF YEAR	
	Assets			
63	Cash on hand and in checking accounts	7,879.	28,502.	63
64	Cash in interest bearing accounts	9,662.	15,341.	64
65	Accounts receivable—net	43,254.	65,565.	65
66	Notes receivable—complete Schedule H, page 6 (Loan)	10,000.	8,000.	66
67	Inventories	246,916.	80,729.	67
68	Investment in government obligations—complete Schedule I, page 7			68
69	Investment in nongovernment bonds—complete Schedule I, page 7	31,719.	23,281.	69
70	Investment in corporate stocks—complete Schedule I, page 7	40,000.	1,401.	70
71	Mortgage loans (number of loans _____)			71
72	Other investments not shown on lines 73 and 75			72
73	Land held for investment (current market value ► $_____)			73
74	Land used in exempt purposes			74
75	Depreciable assets held for investment—complete Schedule K, page 8			75
76	Depreciable assets used in exempt purposes—complete Schedule K, page 8	2,501.	2,501.	76
77	Accumulated depreciation on items 75 and 76—from Schedule K, page 8	(635.)	(795.)	77
78	Other assets—complete Schedule B, page 2 Deposit		100.	78
79	Total assets (Sum of lines 63 through 78)	391,296.	224,625.	79
	Liabilities			
80	Accounts payable	20,533.	32,982.	80
81	Contributions and grants payable			81
82	Notes payable			82
83	~~Mortgages payable~~ Subscription advances	50,563.	72,710.	83
84	Other liabilities—complete Schedule F, page 6 Payroll taxes	1,155.	335.	84
85	Total liabilities (Sum of lines 80 through 84)	72,251.	106,027.	85
	Fund Balances ("Net Worth")			
86	Equity in land, buildings and equipment			86
87	Endowment funds			87
88	Restricted funds			88
89	Accumulated funds ("retained earnings")	319,045.	118,598.	89
90	Total fund balances (Sum of lines 86 through 89)—Complete Schedule C below	319,045.	118,598.	90
91	Total liabilities and fund balances (Line 85 plus 90, should equal line 79)	391,296.	224,625.	91
92	Total market value of securities at end of year—from Schedule I, page 7 Exhibit 4		24,682.	92
93	Total market value of depreciable assets held for investment—from Schedule K, page 8		None	93

Schedule C—Reconciliation of Total Fund Balances *

Total fund balances at beginning of year (Line 90, column A)	319,045.
Increase (decrease) in fund balances from line 62, page 3	(200,447.)
Adjustments in fund balances explained below	
Total fund balances at end of year (must agree with line 90, column B)	118,598.

Explanation of adjustments:

* If fund accounting is used, copies of statements of changes in fund balances for the year may be attached to Form CT-2 in place of this reconciliation.

Schedule D—Contributions, Grants, Etc., Made During Year or Approved for Future Payment

DONEE'S NAME AND ADDRESS	RELATIONSHIP TO ANY TRUSTEE, OFFICER OR SUBSTANTIAL CONTRIBUTOR	CONCISE STATEMENT OF PURPOSE OF CONTRIBUTION OR GRANT *	AMOUNT
Made during year:			
See Exhibit 5			
		Total—enter here and on line 61	
Approved for future payment:			
		Total	

*IF GRANT WAS MADE FOR THE GENERAL PURPOSES OF THE DONEE WITHOUT RESTRICTION, THEN ENTER "GENERAL." IF GRANT WAS FOR SPECIFIED PURPOSES, I.E. BUILDING FUNDS, STAFF DEVELOPMENT, TRAVEL, THEN STATE THAT SPECIFIC PURPOSE.

Schedule E—Other Revenue

	$
Total—enter here and on line 37	$

Schedule F—Other Liabilities

	$
Total—enter here and on line 84	$

Schedule G—Paid Fund-Raisers

Complete questions below for each paid fund-raiser used during the year. Attach schedule if necessary.

Name and address

Type of event or solicitation held:

	YES	NO
Did you receive an accounting of the gross receipts and expenses?		
Gross receipts collected in the name of your organizaton (Include in line 25)	$	
Deduct: Amount retained by or paid to the fund-raiser		
All other expenses related to the solicitation or event		
Net amount received by your organization	$	

Schedule H—Notes Receivable

	NOTE 1	NOTE 2	NOTE 3
Name of maker:			
Relationship to any trustee, officer or substantial contributor			
Original amount:			
Balance due:			
Date of note:			
Maturity date:			
Repayment terms:			
Interest rate:			
Security:			
Purpose of loan:			
Was a non-cash asset exchanged for the note?			

Describe progress and accomplishments during the year in carrying out your exempt (charitable) purposes:

Continued to progress on ecological and envirommental educational programs.

Schedule I—Schedule of Securities

NAME AND TYPE	ACQUIRED		BEGINNING OF YEAR		ACQUISITIONS		SALES				END OF YEAR			
	DATE MO. DAY YR.	HOW *	NUMBER OF SHARES OR PAR VALUE OF BONDS	COST OR OTHER BASIS	NUMBER OF SHARES OR PAR VALUE OF BONDS	COST OR OTHER BASIS	DATE SOLD MO. DAY YR.	NUMBER OF SHARES OR PAR VALUE OF BONDS	PROCEEDS	NET GAIN OR (LOSS)	NUMBER OF SHARES OR PAR VALUE OF BONDS	COST OR OTHER BASIS	MARKET VALUE	YIELD %
				SCHEDULE ATTACHED										
TOTALS														

ENTER ON LINE 35

ENTER ON LINE 92

* INDICATE "P" IF ACQUIRED BY PURCHASE, OR "D" IF DONATED.

Schedule J—Sales of Other Assets (Does not include securities which are detailed on Schedule I)

DESCRIPTION	ACQUIRED DATE	ACQUIRED HOW *	DATE OF SALE	NAME OF BUYER	A GROSS SALES PRICE	B COST OR OTHER BASIS	C COST OF IMPROVEMENTS	D SELLING EXPENSE	E ACCUMULATED DEPRECIATION	B + C + D − E ADJUSTED COST
				Totals	ENTER ON LINE 36					ENTER ON LINE 41

Schedule K—Depreciable Assets and Depreciation

DESCRIPTION	ACQUIRED DATE	ACQUIRED HOW *	DEPRECIATION METHOD	USEFUL LIFE	DEPRECIATION AMOUNTS PRIOR YEARS	CURRENT YEAR	TOTAL ACCUMULATED	COST OR OTHER BASIS	NET BOOK VALUE	CURRENT MARKET VALUE
ASSETS HELD FOR INVESTMENT										
1 Buildings										
2 Other (specify)										
3 Totals—assets held for investment						ENTER ON LINE 54A		ENTER ON LINE 75B		ENTER ON LINE 93
ASSETS USED IN EXEMPT PURPOSES										
4 Buildings										
5 Furniture and office equipment	1971	P	SL	Var	635.	160.	795.	2,501.	1,706.	
6 Leasehold improvements										
7 Automotive equipment										
8 Other (specify)										
9 Totals—assets used in exempt purposes (sum of items 4 through 8)						ENTER ON LINE 54B		ENTER ON LINE 76B		
10 Total (Sum of lines 3 and 9)							ENTER ON LINE 77B		1,706.	

* ENTER "P" IF PURCHASED, "D" IF RECEIVED BY DONATION

POINT

Exhibit 2

Statement of Income and Expenditures and Fund Balance
Year Ended April 30, 1977
(Unaudited)

Income:		
(Loss), Publication division, Exhibit 3		$(168,639.63)
Interest		1,428.03
Contributions and grants		31,692.26
Other		5,722.30
Total		(129,797.04)
Less operating expenses:		
Professional services	$ 1,250.00	
Rent	245.00	
Office supplies and expenses	31.00	
Telephone	15.00	
Interest	2,633.31	
Insurance	807.63	
Legal and accounting	1,450.00	
Taxes and licenses	5.00	
Contributions	60.00	
Depreciation	160.00	
Conference	352.00	
Bad debt - Godfrey	10,000.00	17,008.94
		(146,805.98)
Unrealized loss on investments		47,036.96
Excess of expenditures before grants		(193,842.94)
Grants paid, Exhibit 5		6,604.01
(Decrease) in fund balance		$(200,446.95)
Fund balance, April 30, 1976		319,045.01
(Decrease) per above		(200,446.95)
Fund Balance to Exhibit 1		$ 118,598.06

See accompanying notes to financial statements
Prepared without audit

Exhibit 3

POINT
Publications Division
Statement of Income and Expenditures
Year Ended April 30, 1977
(Unaudited)

Sales - Whole Earth Catalog and Epilog, net of publisher costs			$ 69,696.62
- Maps, posters and miscellaneous			6,425.96
			76,122.58
Direct costs:			
Cost of books, maps, posters, etc. sold		$ 50,507.22	
Royalties		25,000.00	
Books pulped & written down		142,414.67	217,921.89
(Loss) on books			(141,799.31)
Sales - Co-evolution quarterly		253,869.49	
Cost of sales:			
Printing	$67,244.87		
Professional services	15,953.50		
Distribution & mailing	45,658.05		
Editorial	9,616.61		
Production supplies	7,407.62	145,890.65	
Gross profit			107,978.34
Excess of costs over sales			(33,820.47)
General and administrative expenses:			
Salaries and wages		$ 77,179.01	
Rent		5,564.00	
Telephone		5,018.85	
Office supplies & miscellaneous		9,733.69	
Refunds		745.74	
Taxes		3,024.63	
Research		1,448.11	
Travel & automobile expenses		878.05	
Public relations		31,227.08	(134,819.16)
(Excess) of Expenditures			$(168,639.63)

See accompanying notes to financial statements
Prepared without audit

Exhibit 4

POINT
Schedule of Investments at Cost
April 30, 1977
(Unaudited)

	Cost	Reserve for Losses	Value
Stock:			
(1) 30,000 Sh - Zome Works Corp.	$30,000.00	$28,600.00	$ 1,400.00
(2) TvTv Stock	10,000.00	9,999.00	1.00
	40,000.00	38,599.00	1,401.00
Other securities:			
(3) R.H. Macy & Co., Con'v 5's due 11/15/92, $25,000 face value	31,719.21	8,437.96	23,281.25
Total	$71,719.21	$47,036.96	$24,682.25

(1) Book value as at October 31, 1976

(2) Considered worthless as at March 31, 1976

(3) Market value as at April 30, 1977

See accompanying notes to financial statements
Prepared without audit

Exhibit 5

POINT
Schedule of Grants
Year Ended April 30, 1977
(Unaudited)

Coyote Foundation	$2,500.00
Serendipity Travel Service	804.06
Systems Research Ltd.	910.00
Sausalito Cellars	13.95
Heinz Von Foerster	300.00
Francisco Varela	170.00
Mary Catherine Bateson	700.00
Steve Baer	206.00
Wheel Wright Center	1,000.00
Total to Exhibit 2	$6,604.01

See accompanying notes to financial statements
Prepared without audit